





Excel's procurement and supply chain management division is serving Guyana's fastest growing industry segments including Oil and Gas, Agriculture, Construction, Infrastructure Development, Offshore Operations and Mining. We provide factory-direct access to everything our clients need to build their business and support Guyana's growth.



### **CUSTOMS BROKERAGE**

Excel's clients can look forward to bringing down acquisition costs with a professional end-to-end supply chain management and streamlined customs brokerage service. Our experts are highly knowledgeable about air & ocean shipping, classification, valuation, duties and taxes imposed on imports and all other logistics related services.

Our team will ensure that your shipments are expedited through the appropriate channels and arrive promptly at the intended destination.

#### SUPPLY CHAIN **MANAGEMENT**

If you need products or machinery to run your business, Excel will supply them. Through our factory-direct partnerships with world-class suppliers, Excel will customize a reliable and sustainable supply chain solution, providing the highest value products quickly and efficiently.

Excel's expert advisors will help you with:

- Air, Ocean, & Inland Freight Services
- Offshore Logistics Coordination
- Mining Camp Management
- Project Administration
- ✓ Value Engineering Solutions
- **Quality Control Monitoring**
- Warehouse Receiving







Excel Logistics & Management Services has factory-direct partnerships in Argentina, Brazil, Canada, China, Colombia, Mexico, the United States of America, and Venezuela.

- Cement & Aggregates
- Heavy Machinery (Industrial & Construction)
- Pipes, Valves, Fittings (PVC, Carbon & Stainless Steel) & Conduits
- Steel Sheets & Beams
- Stainless Steel Materials
- Electrical & Lighting Materials
- Fire Protection & Fire Alarm Systems
- Instrumentation & Controls
- Oil & Gas Equipment & Drilling Materials
- Seals, Rubber, Conveyor Belt & Bearings
- Chemicals & Solvents

**EXCLUSIVE AUTHORIZED** 

### **DISTRIBUTOR**

- Hamac Automation Equipment Co. Ltd.
- Shengli Oil Field Petroleum Equipment Co. Ltd.
- Chengdu Deep Diamond Bit Co. Ltd.
- Industrias Metalurgicas Excel C.A.
- ACD America Ltd.
- ✓ ICO Group LLC
- Eneroil Offshore
- Pauny
- Uniteca

HAMAC





**Uniteca** 

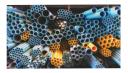




**EK** ELEKTROMEK

icogr\up























VP of Procurement and Supply Chain M

# **Eugene Gonsalv**

Eugene Gonsalves brings with him extens mining, and infrastructure sectors. He has magnitude and has helped local and n efficient operations.



egonsalves@excelguyana.com



+59



Customs Brokerage Manager

## Ronald Ramcha

Practiced brokerage in the early 60's Commercial Agency Limited under A.L. opportunity to further edify, managed th Guyana Refrigeration Limited (G.R.L.) Guyana.



rrcustomsbroker@yahoo.com



+592 628-1493 | +592 644-6406